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## Who should attend this conference?

The conference has earned an excellent reputation as a 'must attend' event within the Canadian healthcare supply chain community.

It is designed specifically for professionals who work in health regions, hospitals, shared service organization, GPO's, all levels of government, and supplier companies. Unique within the healthcare supply chain market, the conference supports the needs of senior management, executives, decision makers and professionals interested in improving supply chain efficiencies leading to improved patient safety and outcomes.

## About the Conference

Developed by Healthcare Supply Chain Network (HSCN), the conference caters specifically to the Canadian market and offers healthcare decision-makers the opportunity to learn, discuss and debate the current challenges and practices within the Canadian healthcare supply chain environment.



**Register today to reserve your spot!**  
[www.hscn.org/conference/registration.htm](http://www.hscn.org/conference/registration.htm)

**For more information about the conference and program updates:**  
[www.hscn.org/conference/index.htm](http://www.hscn.org/conference/index.htm)



## The 3rd Annual HSCN National Healthcare Supply Chain Conference

DoubleTree by Hilton, Toronto Airport  
May 16 – 18, 2010

*Canada's Healthcare Supply Chain Event of the Year*

Don't miss this important and unique educational conference dedicated to Canadian healthcare supply chain leading practices

**Register today to reserve your spot!**  
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*Learn, Share, Network*

# Conference Program



## Sunday May 16, 2010

4:00 – 7:00 PM

- Delegate arrival and registration

## Monday May 17, 2010

7:30 AM

- Exhibit Hall opens

7:30 – 8:15 AM

- Registration
- Networking Breakfast located in Exhibit Hall  
*Sponsored by Stevens*

8:15 – 8:30 AM

- Opening Remarks

8:30 – 9:30 AM

- **Keynote Presentation -- Reach for the Stars**  
*Chuck Lauer, former publisher Modern Healthcare and author, presenter, coach and award winning business leader.*

9:30 – 10:30 AM

- **Supply Chain Sustainability Initiative for Healthcare**  
*Nick Pairaudeau, Energy Coach, Toronto Central LHIN*  
*Francisca Quinn, Sustainability Practice Leader, Loop Initiatives Inc.*

10:30 – 11:00 AM

- Networking Coffee Break located in Exhibit Hall  
*Sponsored by Boston Scientific*

11:00 AM – 12:00 NOON

- **Supply Chains without Walls**  
*Ray Moore, President AHRMM (Association for Healthcare Resource and Materials Management – American Hospital Association)*



12:00 NOON – 1:00 PM

- Lunch Break located in Exhibit Hall  
*Sponsored by Medtronic*

1:00 – 2:00 PM

- **The Value of Distribution**  
*Brent Grover, Managing Partner, Evergreen Consulting*  
*Sponsored by Medical Mart, Cardinal Health and Stevens*

2:00 – 2:45 PM

- **Healthcare Supply Chain Professional Development – Why is it important?**  
*Sarah Bourque, Strategy & Operations Consultant, Medgistix*  
*Sarah Friesen, Friesen Concepts Inc.*

2:45 – 3:15 PM

- Networking Coffee Break located in Exhibit Hall  
*Sponsored by Boston Scientific*

3:15 – 4:00 PM

- **The Art of Influence in Strategic Sourcing**  
*Dianne Anderson, Executive Coach*

4:00 – 5:00 PM

- **Stand Out Win Trust – Every time you Speak**  
*Mark Bowden, Communications Expert*  
*Sponsored by McKesson*

5:00 – 6:30 PM

- Networking Cocktail Reception  
*Sponsored by 3M*

## Tuesday May 18, 2010

7:30 AM

- Exhibit Hall opens

7:30 – 8:15 AM

- Registration
- Networking Breakfast located in Exhibit Hall  
*Sponsored by Stevens*

8:15 – 9:00 AM

- **Keynote Presentation – The Importance of the Supply Chain**  
*Ken Deane, Assistant Deputy Minister, Ontario Ministry of Health and Long-term Care*

9:00 – 10:15 AM

- **The Significance of Metrics in Managing the Supply Chain**  
*Mark Fam, Senior Manager, National Health Services, Deloitte*  
*Jim Hadjiyianni, Senior Program Manager, OntarioBuys*

10:15 – 11:00 AM

- Networking Coffee Break located in Exhibit Hall  
*Sponsored by Boston Scientific*

11:00 AM – 12:30 PM

- **MEDEC Code of Conduct**  
*Stephen Dibert, President & CEO, MEDEC (National Industry Association for Canada's Medical Device and Diagnostic Companies)*
- **Common Tendering Template – Why & Benefits**  
*Denis Chamberland, Aird and Berlis LLP*  
*Debby Shaper Propp, Barrister & Solicitor*
- **Tendering Perspectives from Industry**  
*Phil Spencer, Partner, Cassels Brock & Blackwell LLP*

12:30 NOON – 1:30 PM

- Lunch Break located in Exhibit Hall  
*Sponsored by Medtronic*

1:30 – 2:30 PM

- **Panel: Healthcare Supply Chain Restructuring from British Columbia, Alberta and New Brunswick Update**  
*Doug Kent, VP Supply Chain, BC Health Authorities Shared Services Organization*  
*Guy Leger, Exec. VP Operations & COO, FacilicorpNB*  
*Jitendra Prasad, Sr. VP Supply Chain, Alberta Health Services*

2:30 – 3:00 PM

- **HSCN Terry Rooney Leading Practice Award**  
*Liana Scott, VP HealthPRO and Lead, HSCN Leading Practice Committee*

3:00 – 3:30 PM

- Networking Coffee Break located in Exhibit Hall  
*Sponsored by Boston Scientific*

3:30 – 4:30 PM

- **Standards Adoption – will you be ready?**  
*Jacques Chaput, Manager eCommerce, Baxter Corp., and Co-Chair, CareNET Sector Board of GS1 Canada*

4:30 – 4:45 PM

- **Conference Delegate Prize Draw and Closing Remarks**  
*Nils Clausen, General Manager GHX Canada and Co-Chair (Supplier) HSCN Board of Directors*  
*Susan Smith, General Manager Mohawk Supply Chain Services and Co-Chair (Provider) HSCN Board of Directors*

